

## SENSE (51)

| Code                | Description   | Recommended<br>retail price |
|---------------------|---|-----------------------------|
| <b>VERSIONS</b>     |   | <b>Excludes VAT €</b>       |
| <b>MOTORIZATION</b> |   |                             |
| *1 1XB1             | YANMAR 4JH80 CR SD 59KW(80HP) DIESEL  | 306 000.00                  |
| *1 1XBD1            | YANMAR 4JH80 CR DOCK&GO (80CV) DIESEL   | 334 300.00                  |
| <b>LEST</b>         |   |                             |
| *2 220              | DEEP CAST IRON KEEL   | Free of Charge              |
| *2 230              | SHALLOW CAST IRON KEEL  | 1 340.00                    |
| <b>LAYOUT</b>       |   |                             |
| *3 3D1F             | 3 CABINS 2 HEADS VERSION - ALPI WALNUT  | Free of Charge              |
| *3 3XB9             | EXTRA FOR SUPPLEMENTARY CABIN   | 1 600.00                    |
| *3 3D2F             | 2 CABINS 2 HEADS 1 OFFICE VERSION - ALPI WALNUT   | 2 800.00                    |
| *3 3D1B             | 3 CABINS 2 HEADS VERSION - ALPI MAT LIGHT OAK   | 3 650.00                    |
| *3 3D2B             | 2 CABINS 2 HEADS 1 OFFICE VERSION - ALPI MAT LIGHT OAK  | 6 450.00                    |
| <b>UPHOLSTERY</b>   |   |                             |
| *5 50001            | RODEO TAUPE UPHOLSTERY IN SALOON STD  | Free of Charge              |
| *5 50023            | PVC MEDITERANEO OLD WHITE UPHOLSTERY IN SALOON  | 570.00                      |
| *5 50024            | BILBAO 23 UPHOLSTERY IN SALOON  | 570.00                      |
| *5 50022            | RODEO RUST UPHOLSTERY IN SALOON   | 570.00                      |
| *5 50021            | RODEO SNOW UPHOLSTERY IN SALOON   | 570.00                      |
| *5 50020            | RODEO MOON UPHOLSTERY IN SALOON   | 570.00                      |
| *5 50050            | ULTRALEATHER UPHOLSTERY IN SALOON   | 1 220.00                    |
| *5 50060            | LEATHER UPHOLSTERY IN SALOON  | 2 720.00                    |
| <b>TRIM LEVEL</b>   |   |                             |
|                     | <b>TRIM LEVEL ESSENTIAL 2018</b>  |                             |
| -F 18V1B            | Bowsprit with integral anchor stowage, bobstay<br>Cockpit galley<br>Releasable inner forestay chainplate<br>4 Opening ports in galley and saloon windows<br>2 service batteries (2 x 140 Amperes x 12 V) +<br>40 amperes Additional battery charger<br>AGM batteries<br>LED: Inside lighting<br>1 Port electric coachroof winch H50.2 STECH<br>Fusion + Interior and Waterproof exterior loudspeakers<br>Storage space(s) under the floor<br>Stainless steel beading for fenders in cockpit locker<br>12 V / 230 V inverter (2 000 W)<br>Galley: 12 V compartment in 100 L Top-opening icebox - Negative cold   | 18 020.00                   |
|                     | <b>TRIM LEVEL EXCLUSIVE 2018</b>  |                             |
| -F 18V2C            | = ESSENTIAL<br>Bowsprit with integral anchor stowage, bobstay<br>Cockpit galley<br>Releasable inner forestay chainplate<br>4 Opening ports in galley and saloon windows<br>2 service batteries (2 x 140 Amperes x 12 V) +<br>40 amperes Additional battery charger<br>AGM batteries<br>LED: Inside lighting<br>1 Port electric coachroof winch H50.2 STECH<br>Fusion + Interior and Waterproof exterior loudspeakers<br>Storage space(s) under the floor<br>Stainless steel beading for fenders in cockpit locker<br>12 V / 230 V inverter (2 000 W)<br>Galley: 12 V compartment in 100 L Top-opening icebox - Negative cold<br>+<br>LED: Outside lighting (except deck light)<br>Indirect lighting - LED<br>Upgrade Speakers Bose in saloon<br>Textile storage with 2 steering consoles<br>Galley: Deluxe 3 burners hob, stainless steel oven and grill<br>Pump for deck washing<br>2 USB plugs to reload mobile devices | 21 320.00                   |
| <b>PACKS</b>        |   |                             |
| -P R18A             | <b>ELECTRONIC PACK A 2018, B&amp;G</b><br><br>Helm consoles to port and starboard:<br>- 1 Triton 2 display (log, speedometer, windvane, anemometer)<br>- 1 Multifunction touchscreen Zeus 9" wide wireless (GPS, Chart plotter, chart reader - Navionics Silver cartography included)<br>PC interface   | 7 810.00                    |

|   |       |  |   |     |  |           |
|---|-------|--|---|-----|--|-----------|
| -P  | R18BF | ELECTRONIC PACK B 2018, B&G<br>1 Multifunction touchscreen Zeus 12" wide wireless at the chart table |   |     |  | 3 430.00  |
| -P  | R18C  | PACK PILOTE<br>B&G Autopilot, Control at steering station<br>WR10 Wireless autopilot remote control  |   |     |  | 4 100.00  |
| <b>OPTIONS</b>                              |       |  |   |     |  |           |
| <b>RUNNING RIGGING</b>                      |       |  |   |     |  |           |
| AC  | A01   | 2 FLAG HALYARDS  |   | EXP |  | 54.00     |
| AC  | B06   | ASYMMETRIC SPINNAKER RIGGING - CODE 0 RIGGING  |   |     |  | 1 840.00  |
| AC  | D20   | SELF-TACKING JIB HARDWARE  |   |     |  | 1 175.00  |
| <b>STANDING RIGGING</b>                     |       |  |   |     |  |           |
| AD  | D24   | ADJUSTABLE BACKSTAY WITH TURNBUCKLES   | # |     |  | 585.00    |
| <b>MAST - BOOM - POLE</b>                   |       |  |   |     |  |           |
| AM  | B02   | ANODISED FURLING MAST WITH MYLAR TAFFETAS MAINSAIL & GENOA   | # |     |  | 5 250.00  |
| <b>RUNNING RIGGING</b>                      |       |  |   |     |  |           |
| AU  | B10   | GENOA SHEET TRACK LEADS ADJUSTABLE FROM THE COCKPIT  |   |     |  | 765.00    |
| AU  | W14   | ELECTRIC GENOA SHEET WINCHES H60.2STCE/H60.2STC  |   |     |  | 7 810.00  |
| AU  | W75   | PORT REWIND ROPE HANDLING WINCH - H60.2STECH   |   |     |  | 8 060.00  |
| AU  | W92   | ELECTRIC STARBOARD COACHROOF WINCH H46.2STCEH/46.2STC  |   |     |  | 2 850.00  |
| <b>SAILS</b>                                |       |  |   |     |  |           |
| AV  | D12CL | HYDRANET SAILS FOR CLASSIC MAST(IN REPLACEMENT OF STANDARD)  | # |     |  | 19 520.00 |
| AV  | E07   | ASYMETRIC SPINNAKER - SOCK   | # |     |  | 8 360.00  |
| AV  | G07E  | DACRON SELF-TACKING STAYSAIL- MANUAL FURLING - FIXED FORESTAY  | # |     |  | 5 230.00  |
| AV  | H02   | SELF TACKING JIB - HYDRANET- CLASSIC MAST- (REPLACING GENOA)   | # |     |  | 5 480.00  |
| AV  | H02E  | SELF TACKING JIB - HYDRANET- FURLING MAST- (REPLACING GENOA)   | # |     |  | 3 550.00  |
| AV  | H21   | CODE 0 (MYLAR TAFFETA) WITH FURLING SYSTEM   | # |     |  | 10 780.00 |
| <b>MOORING AND ANCHOR LINES</b>             |       |  |   |     |  |           |
| BA  | C02   | WINDLASS CONTROL IN COCKPIT WITH CHAIN COUNTER   |   |     |  | 460.00    |
| BA  | M11   | MOORING ANCHORING KIT  |   |     |  | 2 470.00  |
| <b>EXTERIOR LAYOUT</b>                      |       |  |   |     |  |           |
| BE  | A22   | SECOND ARCH WITH DAVITS SOLAR PANELS - WIND TURBINES   |   |     |  | 34 010.00 |
| BE  | A23   | SECOND ARCH WITH DAVITS AND INSTRUMENT BASE  |   |     |  | 25 020.00 |
| BE  | CL166 | LUXE COACHROOF SPRAYHOOD - CADET GREY  |   |     |  | 2 815.00  |
| BE  | C0236 | GRAPHITE COACHROOF SPRAYHOOD   |   |     |  | 2 475.00  |
| BE  | FL166 | LUXE BIMINI WITH COMPLETE COCKPIT CLOSING - CADET GREY   |   |     |  | 5 210.00  |
| BE  | HL166 | COVERS PACK LUXE (TABLE + STEERING CONSOLES), CADET GREY   |   |     |  | 1 225.00  |
| BE  | IL166 | LUXE COCKPIT BIMINI - CADET GREY   |   |     |  | 4 465.00  |
| BE  | I0136 | GRAPHITE COCKPIT BIMINI  |   |     |  | 3 410.00  |
| BE  | I0150 | RIGID BIMINI WITH FOLDABLE CADET GREY CANVAS   |   |     |  | 11 340.00 |
| BE  | T15   | STARBOARD WOOD COCKPIT TABLE WITH ELECTRICAL UP DOWN SYSTEM  |   |     |  | 4 440.00  |
| BE  | T17B  | PORT WOOD COCKPIT TABLE WITH FOLDAWAY SEAT, COVER  |   |     |  | 1 625.00  |
| <b>EXTERIOR CUSHIONS</b>                    |       |  |   |     |  |           |
| BS  | C0554 | NATTE STONE OUTSIDE UPHOLSTERY   |   |     |  | 2 835.00  |
| <b>STEERING SYSTEMS</b>                     |       |  |   |     |  |           |
| D0  | A08N  | 2 BLACK COMPOSITE STEERING WHEELS  |   |     |  | 1 630.00  |
| D0  | A0813 | 2 WHITE COMPOSITE STEERING WHEELS  |   |     |  | 1 630.00  |
| D0  | P15   | BOW THRUSTER   |   |     |  | 6 590.00  |
| <b>EXTERIOR WATER CIRCUIT</b>               |       |  |   |     |  |           |
| EE  | B05   | DOCK WATER INLET   |   |     |  | 470.00    |
| <b>INTERIOR WATER CIRCUIT</b>               |       |  |   |     |  |           |
| EI  | B53   | SEA WATER-FRESH WATER FOOT PUMP  |   |     |  | 404.00    |
| EI  | B70   | FRESHWATER PURIFIER (GALLEY)   |   |     |  | 144.00    |
| EI  | H01   | ADDITIONAL WATER TANK (160 LITERS)   |   |     |  | 810.00    |
| EI  | J0202 | WATER MAKER (60 LITERS HOUR 12V 230V)  |   |     |  | 12 240.00 |
| <b>ELECTRICAL APPLIANCES</b>                |       |  |   |     |  |           |
| FA  | G36   | GENERATOR 6 KVA 230V 50HZ - WITH COCOON  |   |     |  | 18 200.00 |
| <b>NAVIGATION LIGHTS</b>                    |       |  |   |     |  |           |
| FN  | B05   | UNDERWATER PROJECTORS (X4)   |   |     |  | 3 400.00  |
| <b>HOUSEHOLD APPLIANCES</b>                 |       |  |   |     |  |           |
| IA  | F03F  | MICROWAVE OVEN 230V  |   |     |  | 545.00    |
| IA  | H00   | EXTRACTOR HOOD GALLEY  |   |     |  | 655.00    |
| IA  | I02F  | ICE MAKER 230V 50HZ  |   |     |  | 2 750.00  |
| IA  | L03F  | 230V 50HZ WASHING MACHINE AND TUMBLE DRYER   |   |     |  | 1 800.00  |
| IA  | L04F  | DISHWASHER (6 SETS) 230V   |   |     |  | 1 540.00  |
| <b>HEATING AND AIR CONDITIONING SYSTEMS</b> |       |  |   |     |  |           |
| IC  | E21   | CHILLED WATER AIR CONDITIONING 24000BTU 230V 50HZ  | # |     |  | 19 970.00 |
| IC  | H0103 | HEATING WITH WATER CIRCULATION   | # |     |  | 8 790.00  |
| <b>INTERIOR EQUIPMENT</b>                   |       |  |   |     |  |           |
| II  | A1700 | YACHT CASE - TABLEWARE   |   | EXP |  | 930.00    |
| II  | C21   | DOUBLE BERTH IN SALOON   |   |     |  | 426.00    |
| II  | I02F  | SAFE   |   |     |  | 512.00    |
| II  | P321F | IVORY LACQUERED SALOON AND GALLEY DOORS  |   |     |  | 1 515.00  |
| II  | Q0103 | TAUPE UPHOLSTERY PADDING IN ALL CABINS   |   |     |  | 154.00    |
| II  | Q1004 | METEOR UPHOLSTERY PADDING IN ALL CABINS  |   |     |  | 204.00    |
| II  | T05F  | FOLDING SALOON TABLE 'LUXE' (ELECTRICAL SYSTEM)  |   |     |  | 1 795.00  |
| <b>CUSHIONS</b>                             |       |  |   |     |  |           |

|   |       |   |  |     |                |
|---|-------|---|--|-----|----------------|
| IS                                      | D03A2 | COMPLETE OASIS TAUPE CARPET (FOR STANDARD SALOON TABLE) 2C  |  |     | 2 580.00       |
| IS                                      | D08   | CARPET PURE SAND(2 CABINS VERSION)                          |  |     | 1 365.00       |
| IS                                      | D0803 | CARPET PURE SAND (3 CABINS VERSION)                         |  |     | 1 110.00       |
| IS                                      | D13A2 | COMPLETE OASIS TAUPE CARPET (ELECTRIC LUXE SALOON TABLE) 2C |  |     | 2 680.00       |
| <b>TOILETS</b>                          |       |   |  |     |                |
| IT                                      | LA02  | ELECTRIC TOILET QUIET FLUSH STARBOARD FORWARD               |  |     | 790.00         |
| IT                                      | LA03  | ELECTRIC TOILET QUIET FLUSH PORTSIDE                        |  |     | 790.00         |
| <b>FUEL CIRCUIT</b>                     |       |   |  |     |                |
| MC                                      | A03   | EXTRA FUEL TANK (415 LITERS)                                |  |     | 2 285.00       |
| <b>PROPULSION - SOUNDPROOFING</b>       |       |   |  |     |                |
| MP                                      | C1XB1 | 3 FOLDING BLADES PROPELLER (SD)                             |  |     | 1 495.00       |
| <b>HULL STRUCTURE</b>                   |       |   |  |     |                |
| PB                                      | C01   | WHITE HULL STD  |  |     | Free of Charge |
| PB                                      | C22   | PEARL GREY HULL   |  |     | 3 550.00       |
| PB                                      | C58   | GREY BLUE HULL  |  |     | 3 550.00       |
| PB                                      | P00C  | METALLIC HULL PAINT - LIGHT COLOR                           |  |     | 17 650.00      |
| <b>HI-FI / TV</b>                       |       |   |  |     |                |
| RH                                      | T2402 | 24" TV LED + DVD&MP3 PLAYER IN OWNER'S CABIN                |  |     | 1 835.00       |
| RH                                      | T2705 | 32" TV + DVD-MP3-CD PLAYER IN SALOON                        |  |     | 3 810.00       |
| <b>NAVIGATION INSTRUMENTS</b>           |       |   |  |     |                |
| RN                                      | B10   | RADAR B G 4G  |  |     | 3 150.00       |
| RN                                      | G0401 | WINDEX WINDVANE   |  | EXP | 78.00          |
| RN                                      | R01S4 | AIS 500 B&G   |  |     | 1 320.00       |
| RN                                      | S04   | FORWARDSCAN SOUNDER (FORWARD UNDERWATER VISION)             |  |     | 1 500.00       |
| RN                                      | V0147 | FIXED B&G V90 VHF, AIS RECEIVER - CHART TABLE + 1X H50      |  |     | 1 380.00       |
| <b>OPENING GLAZING ROOF VENTILATION</b> |       |   |  |     |                |
| VR                                      | P73   | POWERED COMPANIONWAY DOOR + 2 REMOTE CONTROLS               |  |     | 4 670.00       |
| VR                                      | S50   | ELECTRIC LATERAL BLINDS                                     |  |     | 1 425.00       |
| <b>EXTERIOR JOINERY</b>                 |       |   |  |     |                |
| WE                                      | C04   | SOLID WOOD SLATTED CATWALKS                                 |  |     | 17 850.00      |

**# INCOMPATIBILITY - OBLIGATIONS**

|   |  |  |  |  |  |
|---|--|--|--|--|--|
| AD D24 ADJUSTABLE BACKSTAY WITH TURNBUCKLES NOT COMPATIBLE WITH AM B02 ANODISED FURLING MAST WITH MYLAR TAFFETAS MAINSAIL & GENOA                             |  |  |  |  |  |
| AV E07 ASYMETRIC SPINNAKER - SOCK IMPLIES (OR) AC B06 ASYMMETRIC SPINNAKER RIGGING - CODE 0 RIGGING   |  |  |  |  |  |
| AV G07E DACRON SELF-TACKING STAYSAIL- MANUAL FURLING -FIXED FORESTAY NOT COMPATIBLE WITH AV D12CL HYDRANET SAILS FOR CLASSIC MAST(IN REPLACEMENT OF STANDARD) |  |  |  |  |  |
| AV G07E DACRON SELF-TACKING STAYSAIL- MANUAL FURLING -FIXED FORESTAY NOT COMPATIBLE WITH AV H02 SELF TACKING JIB - HYDRANET- CLASSIC MAST- (REPLACING GENOA)  |  |  |  |  |  |
| AV G07E DACRON SELF-TACKING STAYSAIL- MANUAL FURLING -FIXED FORESTAY NOT COMPATIBLE WITH AV H02E SELF TACKING JIB - HYDRANET- FURLING MAST- (REPLACING GENOA) |  |  |  |  |  |
| AV G07E DACRON SELF-TACKING STAYSAIL- MANUAL FURLING -FIXED FORESTAY IMPLIES (OR) AC D20 SELF-TACKING JIB HARDWARE  |  |  |  |  |  |
| AV H02 SELF TACKING JIB - HYDRANET- CLASSIC MAST- (REPLACING GENOA) NOT COMPATIBLE WITH AV D12CL HYDRANET SAILS FOR CLASSIC MAST(IN REPLACEMENT OF STANDARD)  |  |  |  |  |  |
| AV H02 SELF TACKING JIB - HYDRANET- CLASSIC MAST- (REPLACING GENOA) IMPLIES (OR) AC D20 SELF-TACKING JIB HARDWARE   |  |  |  |  |  |
| AV H02E SELF TACKING JIB - HYDRANET- FURLING MAST- (REPLACING GENOA) IMPLIES (OR) AC D20 SELF-TACKING JIB HARDWARE  |  |  |  |  |  |
| AV H21 CODE 0 (MYLAR TAFFETA) WITH FURLING SYSTEM IMPLIES (OR) AC B06 ASYMMETRIC SPINNAKER RIGGING - CODE 0 RIGGING   |  |  |  |  |  |
| IC E21 CHILLED WATER AIR CONDITIONING 24000BTU 230V 50HZ NOT COMPATIBLE WITH IC H0103 HEATING WITH WATER CIRCULATION  |  |  |  |  |  |