

GSL Marine 2 Year Forecast

	Year 1	Year 2	Comments
Jet Ski Bookings	\$ 608,823	\$ 687,903	Average 15% commission removed from total value
Income Ex GST	\$ 608,823	\$ 687,903	
Jet Ski Petrol	\$ 54,498	\$ 59,948	Based on \$1.40 per litre Inc. GST - Fuel excise rebate applies to fuel used on the jet skis.
Jet Ski Servicing Costs	\$ 31,142	\$ 34,256	Allow \$800 per 1000 hours for regular servicing and repairs
Jet Ski Consumables	\$ 4,566	\$ 5,159	Based on % turnover. Cleaning products, stationary, lubricants, safety equipment etc.
Cost of Sales	\$ 90,206	\$ 99,363	
Gross Profit	\$ 518,616	\$ 588,540	
Motor vehicle expenses	\$ 4,000	\$ 4,160	Servicing, insurance, registration
Marina Berth	\$ 49,091	\$ 49,091	Same price until Dec 2025 at least.
Jet Ski Insurance	\$ 16,364	\$ 17,018	Public liability for the jet skis
Rent	\$ 34,080	\$ 39,379	Lounge area at Rufus & Co cafe
Phone	\$ 1,200	\$ 1,248	Amazon Connect. Approx \$100 per month.
Software	\$ 6,600	\$ 6,864	Rezdy + other platforms (Missive, Notion, Google etc.). Circa \$550/m
Equipment	\$ 6,088	\$ 6,332	Support equipment, dock components i.e. instant write off assets
Marketing	\$ 26,864	\$ 27,938	\$70 a day Google Ads, \$1000 per quarter for brochures & local marketing
Total General Expenses	\$ 144,286	\$ 152,030	
Jet Ski Guides	\$ 105,600	\$ 109,824	1 Guide per day. Paid \$40/h * 8 hours average
Sales/Res	\$ 52,000	\$ 54,080	Based on 2 staff overseas. Average \$1000 per week total
Super	\$ 12,144	\$ 12,630	Allowed for annual increase. Doesn't apply to overseas staff.
Workers Comp	\$ 1,267	\$ 1,318	Doesn't apply to overseas staff.
Total Employment Expenses	\$ 171,011	\$ 177,852	
Operating Profit	\$ 203,319	\$ 258,658	